



“Providing unparalleled learning
and networking opportunities
for procurement
professionals and those
who supply them”

PASA EVENTS SCHEDULE 2021

OVERVIEW

PASA events provide procurement professionals, suppliers and other stakeholders with a host of opportunities for learning and networking.

The different types of event provide different experiences, some more directly relevant to particular levels of experience and responsibility, issues, sectors or categories of supply.

But what they all have in common is that they are a great place to share knowledge, ideas and experience, to learn from and benchmark yourself and your organisation against your peers, and to make new contacts and build networks.

ABOUT PASA

PASA is a trading name of BTTB Marketing, for many years recognised as the leading producer of conferences and events for the procurement profession in Australia and New Zealand. Whether producing under the BTTB, CIPSA Conferences or now PASA brands over the last ten years, our events have consistently led the market in terms of both educational and networking opportunities.

SPEAKING OPPORTUNITIES

Are you passionate about procurement? Do you have real-world experience, insights, valuable lessons and effective business techniques you would like to share? If the answer's yes and you're interested in speaking at an event anywhere in Australia or New Zealand, we are keen to hear from you.

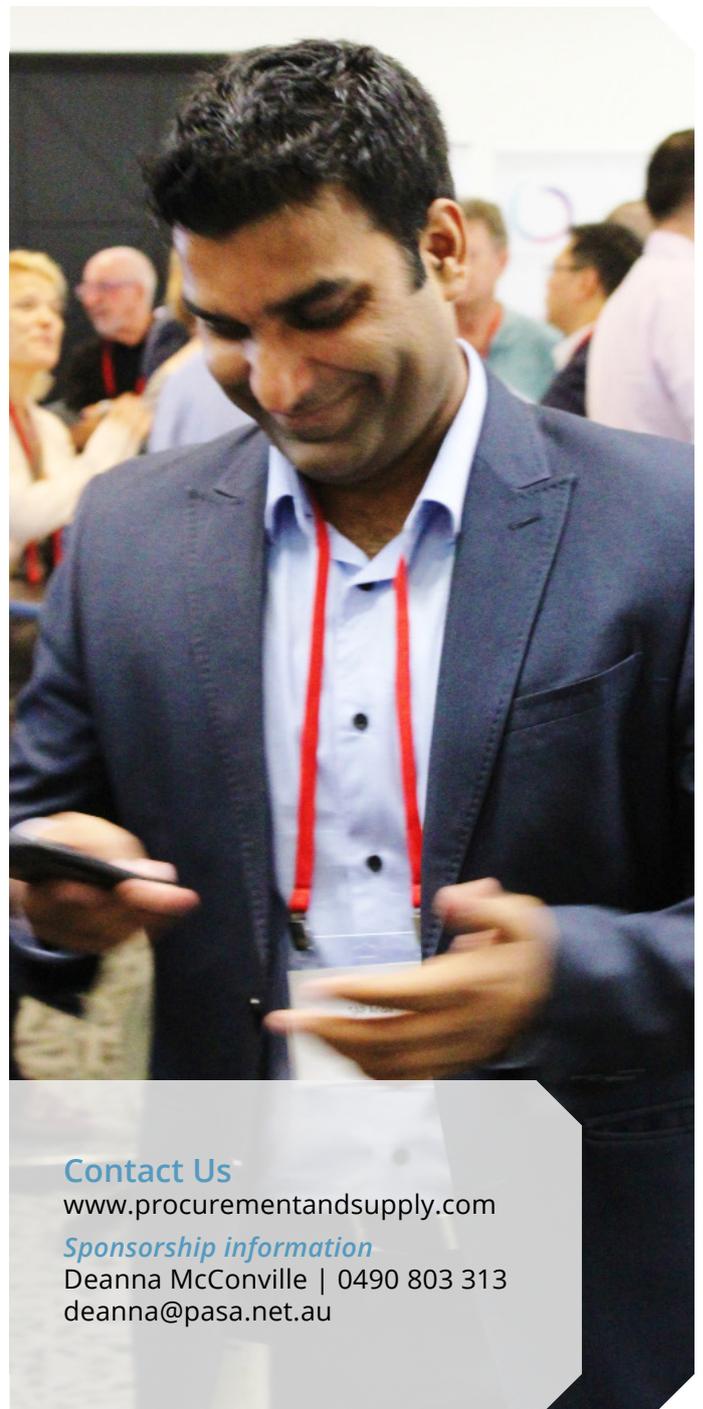
PASA speakers are experienced, compelling experts and innovative thought leaders who can get a room full of ambitious professionals thinking. The aim of PASA events is to inform and equip delegates to return to their company with new ideas and a fresh perspective on delivering quality to the role of procurement.

Whether you have a specific topic in mind or would like to discuss getting involved with delivering a thought provoking discussion at an event, conference or workshop, please get in touch.

SPONSORSHIP OPPORTUNITIES

PASA events provide unmatched opportunities for direct engagement and brand building with procurement practitioners from both the public and private sectors. Whether you prefer direct interaction with scheduled one-to-one meetings at one of our Exchange events, or brand building, lead generating and other networking opportunities, we will have an event and package to meet your needs.

Each event offers a range of sponsorship and exhibition opportunities and we can discuss tailor-made packages across multiple events to suit your needs and budgets.



Contact Us

www.procurementandsupply.com

Sponsorship information

Deanna McConville | 0490 803 313
deanna@pasa.net.au

2021 PASA Conferences Schedule

EVENT	WHEN	WHERE
IT Day	3 rd March	Virtual
PASA ProcureTECH	24 th & 25 th March	Virtual
Energy Day	6 th May	Virtual
Health and Hygiene Day	20 th May	Virtual
Procurement Managers Summit	9 th & 10 th June	Virtual
Fleet Day	22 nd July	Virtual
The 7th PASA Annual Aged Care Procurement Conference	11 th & 12 th August	Sydney
The 11th PASA CPO Exchange	19 th & 20 th August	Broadbeach, The Gold Coast
BTTB-GBTA Travel Annual Conference	7 th & 8 th September	Sydney
The 9th Annual PASA Premier ConfeX including awards	13 th & 14 th October	Melbourne
PASA Health and Hygiene Day	21 st October	Virtual
PASA ProcureTECH	17 th & 18 th November	Sydney
The 12th PASA CPO Exchange	25 th & 26 th November	Broadbeach, Gold Coast



PROCURETECH 2021

24th & 25th March 2021

ProcureTECH is the only event in the region focussed purely on technology solutions that enable and assist the procurement function. A prime feature of the event is of course the technology showcase, where attendees have the opportunity to view a wide variety of solutions at the same time and in the same place. While delegates will have the option to pay a fee to attend the conference, the vast majority will attend on the Free 'Hosted Buyer' basis, whereby they commit to a fixed number of pre-scheduled meetings with participating solutions providers.

If you are a provider of a procurement automation solution then this event is not to be missed. The main reason most delegates attend is for the opportunity to view solutions like yours.

PASA HEALTH AND HYGIENE

21st October 2021

Two major forces have driven up massive interest in the category of medical support equipment like PPE & medical consumables and core services like laundry & cleaning.

Both the Covid pandemic and the final report of the Aged Care Royal Commission in February, covering almost 3,000 aged care homes, are quickly driving up standards of care and protection.

And, simultaneously, driving up demand and the need for secure supply lines of TGA approved supplies. In the case of PPE explosive demand from new buyers and users has distorted the market.

When markets move so quickly, what does best practice look like and how should you develop your buying strategies to cope in future?



PASA FLEET DAY

22nd July 2021

When the pandemic first hit, in March 2020, Fleet Managers saw instant savings from stationary fleets and record low oil prices.

Then, questions arose as new car lead times blew out, lease renewals came up, and new Covid protocols took over.

Now, even newer questions have arisen - increased working from home driving up GREY fleets, greater non-compliance, soaring second-hand values, more ride-sharing options, what to do with empty car-parks, and, the biggest question of all - when best to pivot to electric vehicles?

THE 7TH ANNUAL AGED CARE PROCUREMENT CONFERENCE

11th & 12th August 2021

Procurement professionals working in one of the fastest growing sectors in the economy, aged and home care, face a unique set of challenges - the three H's: Providing a hotel experience combined with the facilities of a hospital, with the feel of the home. All delivered at the best possible value. This not only presents challenges for procurement, but also for their suppliers as well. Building on the five previous successful Aged Care procurement since 2015, this two day conference will address these unique challenges, providing a platform for procurement professionals to learn from each other, and from industry experts, while developing a tangible network with their peers and many of the leading suppliers in the aged and home care sector.

THE 11TH PASA CPO EXCHANGE

19th & 20th August 2021
The Sofitel Broadbeach, Gold Coast

The CPO Exchange provides invited heads of procurement with the opportunity to enjoy a relaxing, informative couple of days in the company of their peers and a number of leading suppliers of products, tools or services. For supplier partners the CPO Exchange provides an unparalleled opportunity to meet with a wide range of CPOs both in pre-scheduled meetings and during the various networking functions over the two days.

Invited CPO's attend on a 'hosted buyer' basis, whereby attendance and accommodation are provided free of charge.

THE BTTB-GBTA ANNUAL CONFERENCE

7th & 8th September 2021

The btTB-GBTA Conference and exhibition brings together the largest community of procurement travel category managers and representatives from the business travel supply chain in the region, for two days of:

- Learning from outstanding expert presenters, facilitators and fellow buyers through a mix of presentation and highly interactive sessions
- Exploring new ideas in pursuit of travel management excellence
- Networking with peers and key stakeholders from both buyer and supplier organisations

The conference hosts a significant trade show featuring leading providers in the business travel supply chain, providing buyer delegates with the opportunity to explore potential new product and service offerings and suppliers with the opportunity to identify and engage with potential new customers.

THE 9TH ANNUAL PASA PREMIER CONFEX INCLUDING AWARDS

14th & 14th October 2021

The PASA Premier Confex is the ANZ regions biggest and best conference for procurement professionals and those who supply them or provide services to them. Always developed with a cutting edge theme, the conference programme challenges procurement to adopt new ways of thinking.

The 2021 conference will see a multi-stream programme of seminars and mini-workshops and will of course include the 2021 PASA Procurement Awards.

PROCURETECH 2021

17th & 18th November 2021

ProcureTECH is the only event in the region focussed purely on technology solutions that enable and assist the procurement function. A prime feature of the event is of course the technology showcase, where attendees have the opportunity to view a wide variety of solutions at the same time and in the same place. While delegates will have the option to pay a fee to attend the conference, the vast majority will attend on the Free 'Hosted Buyer' basis, whereby they commit to a fixed number of pre-scheduled meetings with participating solutions providers.

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THE 12TH PASA CPO EXCHANGE

25th & 26th November 2021

The Sofitel Broadbeach, Gold Coast

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