



**Why this is a good time to focus on your career development and future proof it**

### **Agenda**

**Time:** 11.00-12:30PM AEDT (SYD, MELB)

10:00-11:30AM (BNE)

10.30-12.00PM (ADL)

1.00-2.30PM (NZ)

**Date:** Thursday 11<sup>th</sup> February, 2021

**Venue:** Virtual - at your desk using Zoom

Join link: <https://us02web.zoom.us/j/2825849641>

**Chair:** Jonathon Dutton – PASA Connect

**Expert:** Sean Johnson - Troocoo

#### **Attendees:**

Jonathon Dutton – PASA Connect ; Sean Johnson - Troocoo ; Molys San – City of Sydney Council ; Darryl Lennon – BGIS ; Lucy Muchic – Independent Member ; Andrew Hall – Aqseptence Group ; Henriette Kamfar – APA Group ; Melanie Rogers – Santos ; Uma Naidu – Medibank ; Peter Bailey – WorkSafe Victoria ; Brandon Rossen – The Star Sydney ; Jason Jackson – adm Group ; Lance Davies – Brisbane Airport Corporation ; David Whitchurch – Churches of Christ Queensland ; Nabila Aljunied – Walter and Eliza Hall Institute of Medical Research ; Ingrid Elin Carluccio – Australian Unity

#### **Session overview:**

Most procurement people have been working at home for the last two months or so, but how has it been for you?

Brisbane based recruitment firm TrooCoo have recently completed a study of procurement people's attitudes to returning to office work post-crisis ...

One finding is that a number of buyers have enjoyed working from home enormously. In fact, some don't want to return to work in a large impersonal office. Others are desperate to get back to the office environment.

Yet other people have no choice, being let go early in the crisis. A noticeable number took the chance of early-retirement or voluntary severance early in the crisis; or even long-service or unpaid leave.

Some have used the 'gift-of-time' well to acquire new skills or develop thoughts of what they truly want from their career. Some people from non-procurement roles sometimes found themselves redeployed internally into procurement, and now do not want to leave. All in all, there is still opportunity in procurement – even during a crisis.

For a variety of reasons, not least job retention in a more competitive marketplace, buyers everywhere are now working to develop their personal brand, their resumes and their career

development programme all to make themselves a better candidate next time or, just to futureproof their career's a little.

A repeat of a fantastic session back in August, join our expert for a virtual roundtable session on current career development in procurement, and review where you are at yourself?

**Expert Contributor:**

Sean Johnson is a senior recruiter and director of specialist boutique recruitment firm Troocoo based in Brisbane.

He has a rich background specifically in procurement recruiting across several firms and has often spoken at events or been involved with industry initiatives in procurement.

<https://www.troocoo.com/>

**Pre-submitted questions/Agenda items:**

- What is required to have your CV stand out (Molys San – City of Sydney Council)
- Ensuring that you stay current in a very broad market (Lucy Muchic – Independent Member)
- How to reinvent a procurement role in 2021? (Henriette Kamfer – APA Group)
- Is there a change with hiring with people returning back to office after last year's pandemic. Other personal branding to consider and new skills required if we are to continue to flex and work from home (Uma Naidu – Medibank)
- Being able to market and transition procurement skills and principles into new categories that employers are looking for (Jason Jackson – adm Group)
- Nothing specific - I am interested in Troocoo views on procurement career development with a focus in ICT Category (Lance Davies – Brisbane Airport Corporation)
- The challenges for Procurement functions in the next 12 months balancing that need to be in the office & that ability to work from home. What are they and how are they to be overcome (David Whitchurch – Churches of Christ Queensland)
- Is it a good time to change jobs? is the market recovering or we haven't seen the worst part yet? (Ingrid Elin Carluccio – Australian Unity)