

# PASA CONNECT



Interested in joining?

For further information about how PASA Connect works, pricing and how to join, please contact:

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## ROUND-TABLE CALENDAR

**Virtual Round-tables: Due to Covid 19 social distancing all round-tables are currently being conducted virtually.**

*Further sessions to be added in due course*

*For most up to date schedule and to register please log in at <http://pasaconnect.com>*

DATE	TIME	TOPIC TITLE
19-JAN	11.00 - 12.30PM	<b>The top issues in managing the MRO category – both today and post-crisis</b> <i>Facilitator: Phillip Slater</i>
21-JAN	11.00 - 12.30PM	<b>Opportunity Analysis – How exactly to deduce a category’s savings potential</b> <i>Facilitator: Stefan Gassner</i>
28-JAN	10.30 - 12.30PM	<b>Modern Slavery, COVID-19 and supply chain visibility</b> <i>Facilitator: Matt Perfect</i>
02-FEB	11.00 - 12.30PM	<b>The TWO HOUR Negotiation essentials refresher - with Victoria Plaksin at TRUSTED NEGOTIATOR</b> <i>Facilitator: Victoria Plaksin</i>
03-FEB	9.30 - 10.30AM	<b>Never Waste a Crisis: The Grosvenor Research Study 2020 – the procurement response to Covid19</b> <i>Facilitator: Stefan Gassner</i>
09-FEB	11.00 - 12.00PM	<b>QUARTERLEY LEGAL UPDATE: How is the changing law impacting procurement practices in Australia?</b> <i>Facilitator: Joanna Oakey, Aspect Legal</i>
11-FEB	11.00 - 12.30PM	<b>Why this is a good time to focus on your career development and future proof it</b> <i>Facilitator: Sean Johnson</i>
16-FEB	11.00 - 12.30PM	<b>Crafting your post Covid-19 procurement L&amp;D plan for 2021</b> <i>Facilitator: Jonathan Dutton FCIPS</i>
17-FEB	10.00 - 12.00PM	<b>A two-hour online LEGAL SEMINAR for buyers on the contract ‘BOILERPLATE’ clauses – with top procurement lawyer Scott Alden</b> <i>Facilitator: Scott Alden</i>
25-FEB	11.00 - 12.30PM	<b>Slaying sacred cows in the IT category – A procurement CASE STUDY</b> <i>Facilitator: Andrew Peacock</i>
03-MAR	9.00 - 4.30PM	<b>A PASA CONNECT SPECIAL ONLINE EVENT – we are all IT buyers now</b> <i>Facilitator: Cliff Booth, founding CEO of EUIT</i>
04-MAR	11.00 - 12.30PM	<b>Indirect spend analysis - essential cost reductions for every business</b> <i>Facilitator: Ben Shute</i>

## PROGRAM DEVELOPMENT

The schedule of forward events is continually under development. Further sessions are being added almost every day. We don't set the program too far in advance as we want to ensure that the topics are as directly relevant as possible. Session topics are determined based on input from the experienced PASA Connect team, our contributing expert facilitators and, most importantly, requests or suggestions from our members.