

# PASA CONNECT



## ROUND-TABLE CALENDAR

**Virtual Round-tables:** Due to Covid 19 social distancing all round-tables are currently being conducted virtually.

*Further sessions to be added in due course*

*For most up to date schedule and to register please log in at <http://pasaconnect.com>*

Interested in joining?

For further information about how PASA Connect works, pricing and how to join, please contact:

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DATE	TIME (AEST)	TOPIC TITLE
23-JUL	11.00 - 12.30PM	<b>Managing travel in a post-Covid world</b> <i>Facilitator: Nigel Wardropper, MD, PASA</i>
28-JUL	11.00 - 12.30PM	<b>What to do if your supplier goes bust .. or just technically insolvent</b> <i>Facilitator: Joanne Oakey, Founder, Aspect Legal</i>
29-JUL	1.30 - 3.00PM	<b>Contracting for agile outcomes</b> <i>Facilitator: Dr Sara Cullen</i>
30-JUL	1.30 - 3.00PM	<b>The eAuction masterclass</b> <i>Facilitator: Ben Shute FCIPS, MD, Comprara</i>
4-AUG	11.00 - 12.30PM	<b>5 ways to reduce costs as we emerge from lockdown into stressed markets</b> <i>Facilitator: Paul Rogers FCIPS, experienced procurement consultant and facilitator</i>
5-AUG	1.30-3.00PM	<b>Why this is a good time to focus on your career development – and futureproof it</b> <i>Facilitator: Sean Johnson</i>
6-AUG	1.00 - 2.30PM	<b>CPO Coffee Club – Thinking Outside the Box</b> <i>Facilitator: Peter Melville</i>
11-AUG	11.00 - 12.30PM	<b>Reassessing your supply chain RISK – post Covid-19</b> <i>Facilitator: Kieran Heinze and Simon Coates</i>
13-AUG	11.00 - 12.30PM	<b>Managing supplier risk post Covid-19 - including financial viability</b> <i>Facilitator: Samantha Durban / Jason Collins</i>
13-AUG	11.00 - 12.30PM	<b>How to buy safety today and tomorrow</b> <i>Facilitator: Luke Beeston / Ben Wilson</i>
18-AUG	11.00 - 12.30PM	<b>The role of aggregators post Covid-19 - and how they fit into your procurement strategy</b> <i>Facilitator: Jonathan Dutton FCIPS</i>
19-AUG	11.00 - 12.30PM	<b>Managing your fleet out of crisis</b> <i>Facilitator: Richard Schuster</i>
20-AUG	11.00 - 12.30PM	<b>Opportunity Analysis – How exactly to deduce a category's savings potential</b> <i>Facilitator: Stefan Gassner, Director, Grosvenor Performance Group</i>
25-AUG	1.30 - 3.00PM	<b>Sustainable Procurement</b> <i>Facilitator: Nicolas Francois</i>
27-AUG	11.00 - 12.30PM	<b>Driving UP supplier performance</b> <i>Facilitator: Kate Nicholl Skattäng, Managing Director, State of Flux (Australia)</i>
1-SEP	11.00 - 12.00PM	<b>LEGAL UPDATE: How is the changing law impacting procurement practices in Australia?</b> <i>Facilitator: Joanna Oakey, Aspect Legal</i>
02-SEP	9.00AM - 4.30PM	<b>A PASA CONNECT SPECIAL ONLINE EVENT – we are all IT buyers now</b> <i>Facilitator: Cliff Booth, CEO, EUIT</i>
03-SEP	11.00 - 12.30PM	<b>How to choose your next marketing agency and prioritise their work</b> <i>Facilitator: Darren Wooley, founder and CEO, Trinity P3</i>
3-SEP	1.30 - 2.30PM	<b>Social Procurement in practice - creating jobs after jobkeeper</b> <i>Facilitator: Mark Daniels, Executive Director, SOCIAL TRADERS</i>
8-SEP	1.30 - 3.00PM	<b>How do we develop commercial acumen?</b> <i>Facilitator: Nigel Wardropper, MD, PASA</i>
10-SEP	11.00 - 12.00PM	<b>CPO Coffee Club - The easy business case for contract management automation</b> <i>Facilitator: Bruce Everett, Regional CEO Asia Pacific of IACCM</i>

DATE	TIME (AEST)	TOPIC TITLE
16-SEP	11.00 - 12.30PM	<b>How to buy Professional Services 2.0</b> <i>Facilitator: Milan Panchmatia, CEO, Comprara</i>
23-SEP	11.00 - 12.30PM	<b>The art &amp; science of Benefits Tracking</b> <i>Facilitator: Ross Darrah and Peter Melville</i>
24-SEP	11.00 - 12.30PM	<b>How to select the RIGHT sourcing strategy for your project</b> <i>Facilitator: Paul Rogers FCIPS</i>
06-OCT	11.00 - 12.30PM	<b>CPO Coffee Club - The soft skills and hard truths about procurement competencies post COVID-19</b> <i>Facilitator: Sarah Blackie</i>
13-OCT	11.00 - 12.30PM	<b>Contract Manager's Online Roundtable - Managing Hardship &amp; Impossibility</b> <i>Facilitator: Bruce Everett, Regional CEO Asia Pacific of IACCM</i>
22-OCT	12.00 - 1.30PM	<b>Agile Procurement : What is it, How to do it?</b> <i>Facilitator: Jonathan Dutton FCIPS</i>
17-NOV	11.00 - 12.30PM	<b>Indirect spend analysis - essential cost reductions for every business</b> <i>Facilitator: Ben Shute FCIPS, MD, PURCHASING INDEX</i>

## PROGRAM DEVELOPMENT

The schedule of forward events is continually under development. Further sessions are being added almost every day. We don't set the program too far in advance as we want to ensure that the topics are as directly relevant as possible. Session topics are determined based on input from the experienced PASA Connect team, our contributing expert facilitators and, most importantly, requests or suggestions from our members.

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