

# PASA CONNECT



## ROUND-TABLE CALENDAR

**Virtual Round-tables: Due to Covid 19 social distancing all round-tables are currently being conducted virtually.**

*Further sessions to be added in due course*

*For most up to date schedule and to register please log in at <http://pasaconnect.com>*

Interested in joining?

For further information about how PASA Connect works, pricing and how to join, please contact:

Nigel Wardropper  
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E: [nigelw@pasa.net.au](mailto:nigelw@pasa.net.au)

DATE	TIME (AEST)	TOPIC TITLE
29-MAY	12.00 - 1.30PM	<b>Negotiating Online: A virtual Q&amp;A on your negotiation questions with DR Matt Loymeyer</b> <i>Facilitator: Dr Matt Lohmeyer, Managing Principal, Negotiation Partners</i>
02-JUN	12.00 - 1.30PM	<b>eSignatures whilst remote-working – are they always legally sound?</b> <i>Facilitator: Scott Alden, Holding Redlich</i>
3-JUN	12.00 - 1.30PM	<b>The Top six pitfalls in managing CAPITAL contracts</b> <i>Facilitator: Andrew Hogben, Group Procurement Manager, Mirvac</i>
4-JUN	9:00 - 10:30AM	<b>The Contract Managers' online round-table</b> <i>Facilitator: Each monthly session will be chaired online by either the IACCM regional CEO for ANZ, Bruce Everett, or one of the senior IACCM team.</i>
4-JUN	12.00 - 1.30PM	<b>The new face of Marketing Procurement</b> <i>Facilitator: Darren Wooley, Founder and CEO, Trinity P3</i>
9-JUN	1:00 – 2:30PM	<b>SRM as a strategy for the immediate future ... and longer</b> <i>Facilitator: Kate Nicholl Skattäng, MD, State of Flux</i>
10-JUN	12.00 - 1.30PM	<b>The easy business case for contract management automation</b> <i>Facilitator: Bruce Everett, Regional CEO Asia Pacific, IACCM</i>
12-JUN	12.00 - 1.30PM	<b>LEGAL UPDATE: How is the changing law impacting procurement practices in Australia?</b> <i>Facilitator: Joanne Oakey, Founder, Aspect Legal</i>
16-JUN	11.00 - 12.30PM	<b>LEGAL UPDATE: How is the changing law impacting procurement practices in Australia?</b> <i>Facilitator: Jackie McKeon, Director – Energy Services at the Renewable Energy Hub</i>
17-JUN	12.00 - 1.30PM	<b>Buying and Managing Electricity</b> <i>Facilitator: Simon Coates, Infosys-Portland</i>
18-JUN	12.00 - 1.30PM	<b>Agile Procurement : What is it, How to do it?</b> <i>Facilitator: Jonathan Dutton FCIPS</i>
19-JUN	1.30PM - 2.30PM	<b>CPO Coffee Club – Designing your procurement function for the new work environment</b> <i>Facilitator: Nigel Wardropper, MD, PASA</i>
23-JUN	12.00 - 1.30PM	<b>Reverse Auctions - Why they're making a comeback and how best to use them</b> <i>Facilitator: Ben Shute FCIPS, MD, Comprara</i>
25-JUN	11.00 - 12.30PM	<b>How to negotiate over video</b> <i>Facilitator: Paul Rogers FCIPS, experienced procurement consultant and facilitator</i>

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DATE	TIME (AEST)	TOPIC TITLE
14-JUL	11.00 - 12.30PM	<b>Contingent labour – when are contractors deemed to be employees?</b> <i>Facilitator: Louise Rumble, Partner, Holding Redlich</i>
15-JUL	1.30 - 2.30PM	<b>The benefits to procurement from hiring polymaths</b> <i>Facilitator: Sarah Blackie, Independent Management Consultant &amp; Commercial Ninja specialising in procurement</i>
16-JUL	11.00 - 12.30PM	<b>INDIRECT spend analysis ... essential cost reductions for every business</b> <i>Facilitator: Ben Shute FCIPS, MD, Comprara</i>
21-JUL	11.00 - 12.30PM	<b>Using Power BI to Drive Increased Stakeholder Engagement</b> <i>Facilitator: Rory Clarke, Business Intelligence Lead for Pareto Toolbox</i>
28-JUL	11.00 - 12.30PM	<b>What to do if your supplier goes bust .. or just technically insolvent</b> <i>Facilitator: Joanne Oakey, Founder, Aspect Legal</i>
30-JUL	1.30 - 3.00PM	<b>The eAuction masterclass</b> <i>Facilitator: Ben Shute FCIPS, MD, Comprara</i>

## PROGRAM DEVELOPMENT

The schedule of forward events is continually under development. Further sessions are being added almost every day. We don't set the program too far in advance as we want to ensure that the topics are as directly relevant as possible. Session topics are determined based on input from the experienced PASA Connect team, our contributing expert facilitators and, most importantly, requests or suggestions from our members.

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