

A background image showing a person's hands typing on a laptop keyboard. The laptop screen displays a video conference with several participants in a grid view. On the left side of the screen, there are several data charts, including a bar chart and a line graph. The overall scene is set in a professional office environment.

PASA CONNECT

Procurement in Practice

PASA Connect helps you practically uplift your:

- Technical procurement skills - The core elements of being a procurement professional
- Business/commercial acumen - Learning how and when to apply those skills
- Soft (or Life) skills - The key attributes for success
- Experience - What works and what doesn't?
- Relevant, specialist knowledge - Market, sector, role, legal
- Network - of advisers, mentors and peers

PASA Connect Membership enables you to:

- Learn from a diverse line-up of subject matter experts, coaches, trainers and thought-leaders
- Broaden your horizons and experience by comparing notes with peers from other organisations
- Share common challenges and solutions
- Address questions and issues that are directly relevant to you
- Build a valuable network of peers, mentors and advisers
- Develop the key skills and knowledge you need to succeed

Round-tables, Seminars & Workshops

The primary benefit for PASA CONNECT members are frequent expert-led round table, seminar and workshop sessions.

Expert-led Round-tables

All round-table sessions are led by expert facilitators, meaning you get the chance to draw on their extensive knowledge and experience, as well as that of the other participating members.

Round-table Format

Under the COVID 19 restrictions these round-tables are all being delivered virtually, using Zoom. The response from members to the virtual round-tables has been so positive that it is likely that the majority of round-tables will continue to be conducted this way once restrictions are eased.

Roles, Topics and Categories

The Round-tables are arranged based on:

Topics - technical procurement skills, soft skills, business/procurement acumen, specialist knowledge

Categories - primarily focussed on the major indirect categories

Roles - Bringing together procurement professionals with common interests and responsibilities

Frequency and Duration

PASA Connect conducts 5 - 6 virtual round-tables per week, focussed on a wide range of topics, roles and categories. The round-tables last for between one to one-and-a-half hours

Schedule of Round Tables

The schedule of Round Tables can be found by clicking on the events tab on the top menu bar. You can view by month, week, day or as a list (easiest viewed by list). You can then click on any event in the calendar to bring up more information about that particular Round Table.

Registering for Sessions

Members register for an event with just a couple of clicks. There are no additional charges for attendance beyond the annual subscription fee and members may attend as many events as they like through the year. We currently have individual members tracking to attend as many as 40 sessions for the year.

Other Member Benefits

While the round-tables, seminars and workshops are the primary activity, members also receive a range of other benefits:

Procurement Concierge

Have a question or looking for information, but would like initially to remain anonymous? Submit it to your PASA Connect account manager and we will circulate it throughout the network and connect you with appropriate responders.

Discounted Training

PASA conducts a number of training programmes through the year, usually on topics or skills not found anywhere else in the region. An example would be the Lean Agile Procurement Workshops (LAP) delivered by Mirko Kleiner from Switzerland, the global thought leader in LAP and founder of the Lean Agile Procurement Alliance. PASA Connect members get significant discounts to such training programmes, usually in the region of 25%

Free Tickets to PASA Conferences

Members get free attendance at any PASA or btTB Conferences that have a published ticket price.

Resource Library

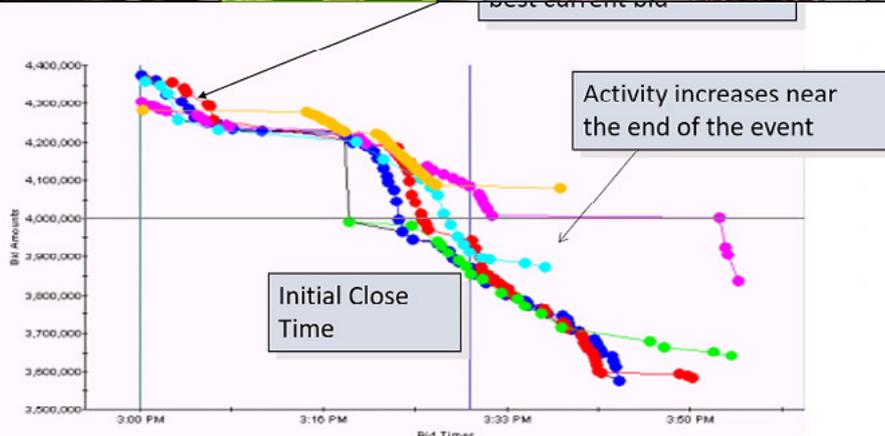
The resource centre is a library of virtual round-table recordings and content shared at sessions.

Member-find-member facility

Identify other members with similar interests responsibilities and contact them via the PASA Connect website or app.



Networking and sharing with our peers is one of the most important things we can do, as it allows us to challenge our own status quo and learn from others knowledge and experience.



Interested in joining?

For further information about how PASA Connect works, pricing and how to join, please contact:

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Pricing

The PASA CONNECT model delivers exceptional value for money, providing substantial opportunity for relatively little cost. There is no obligation to join everybody in your department and names are transferable during the year.

Team Size Enrolled	New Pricing from 1st January 2019
1	\$1,750 + GST (Per head)
2	\$3,000 + GST (\$1500 Per head)
3	\$4,500 + GST (\$1500 Per head)
4	\$5,500 + GST
5 - 9	\$7,500 + GST
10 - 20	\$9,950 + GST
21 - 30	\$12,950 + GST
30 - 50	\$15,750 + GST
51 - 99	\$19,500 + GST
100 - 200	\$30,000 + GST

Once your organisation becomes a member, there is no more to pay!

“ Always great to meet fellow procurement professionals to share ideas, experiences and situations to improve procurements performance, but also for personal development. I received some great insights and ideas from today’s session which I look forward to putting into action. ”



“ I found the SRM session refreshing and insightful, not only to better understand SRM, but also to hear the various Procurement challenges and victories we each endure and celebrate. ”

Really keen to stay in touch with everyone as we all journey in our distinct paths of Procurement and Supply Chain.”

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