

PASA CONNECT



ROUND-TABLE CALENDAR

Virtual Round-tables: Due to Covid 19 social distancing all round-tables are currently being conducted virtually.

Further sessions to be added in due course

For most up to date schedule and to register please log in at <http://pasaconnect.com>

Interested in joining?

For further information about how PASA Connect works, pricing and how to join, please contact:

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DATE	TIME (AEST)	TOPIC TITLE
15-APR	12.00 - 1.30PM	The INs and OUTs of contingent labor - your top issues <i>Facilitator: Nigel Wardropper, MD, PASA</i>
15-APR	9:00 - 10:30AM	The Contract Managers' online round-table <i>Facilitator: Each monthly session will be chaired online by either the IACCM regional CEO for ANZ, Bruce Everett, or one of the senior IACCM team.</i>
16-APR	11.00-11.45AM	4th CPO Coffee Club <i>Facilitator: Nigel Wardropper, MD, PASA</i>
16-APR	2.00 - 2.45PM	4th CPO Coffee Club <i>Facilitator: Nigel Wardropper, MD, PASA</i>
17-APR	9:00 - 10:30AM	The top six alternatives to invoking Force Majeure on major contracts <i>Facilitator: Dr Sara Cullen, University of Melbourne and Founder, The Cullen Group</i>
17-APR	11.00-11.45AM	Drop in for a natter <i>Facilitator: Nigel Wardropper, MD, PASA</i>
21-APR	1.00-2.30PM	What to do if your supplier goes bust .. or just technically insolvent <i>Facilitator: Joanna Oakey, Founder, Aspect Legal</i>
22-APR	9:00 – 10:30AM	Supplier management in a crisis <i>Facilitator: Kate Nicholl Skattäng, MD, State of Flux</i>
23-APR	12.00 - 1.30PM	Buying from SME's today ... the key considerations <i>Facilitator: Ben Shute FCIPS, MD, Comprara</i>
28-APR	9:00 - 10:30AM	Managing risk in the industrial supply chain for heavy engineering and capital equipment deliveries <i>Facilitator: Tiarnan Rafferty, Industrial Procurement Specialist, Pareto Toolbox</i>
29-APR	1.00-2.30PM	Enhancing Influencing Skills for Procurement Managers <i>Facilitator: Odelle Bell, Chief Talent Optimiser, 8 Consulting</i>
30-APR	12.00 - 1.30PM	The top six issues in managing the logistics and freight category in 2020 <i>Facilitator: Jo Barlow, Head of Indirect Procurement, Cochlear</i>
4-MAY	12.00 - 1.30PM	How best to apply UNSPSC coding correctly ... and shape your TAXONOMY <i>Facilitator: Gordon Donovan FCIPS, SAP/Ariba</i>
5-MAY	9:00 - 10:30AM	The Contract Managers' online round-table <i>Facilitator: Each monthly session will be chaired online by either the IACCM regional CEO for ANZ, Bruce Everett, or one of the senior IACCM team.</i>
5-MAY	12.00 - 1.30PM	Sustainable Procurement ISO20:400 - three years on <i>Facilitator: Jean-Louis Haie, Action Sustainability</i>
6-MAY	1:00 – 2:30PM	How should procurement be ensuring business continuity in future? <i>Facilitator: Sarah Blackie, Independent Management Consultant & Commercial Ninja specialising in procurement</i>
11-MAY	1:00 – 2:30PM	Knowing and understanding your inbound supply chain <i>Facilitator: John Evans PhD, Management Consultant, Strategic Sourcing</i>
12-MAY	12.00 - 1.30PM	Stakeholder Mapping and Management <i>Facilitator: Tracey Shearer, August Consulting and former CPO of Queensland Health, and previously Uniting Care (QLD).</i>
13-MAY	12.00 - 1.30PM	Outcome based contracting : How it works and why it works <i>Facilitator: Dr Sara Cullen, University of Melbourne and Founder, The Cullen Group</i>
14-MAY	12.00 - 1.30PM	Managing UP in Procurement: How to manage expectations and gain (or retain) support? <i>Facilitator: Paul Rogers FCIPS, Consulting Director, PaulRogers.Pro</i>

DATE	TIME (AEST)	TOPIC TITLE
19-MAY	9:00 - 10:30AM	Forging new procurement policies for the immediate future and the medium term (VIRTUAL) <i>Facilitator: Daniel Hughes, Pareto Toolbox</i>
19-MAY	12.00 - 1.30PM	The Procurement Analysts Forum <i>Facilitator: TBC</i>
26-MAY	1.00-2.30PM	Don't forget TCO when attacking price <i>Facilitator: Ross Darrah, Founder, Pareto Toolbox Ltd</i>
27-MAY	9:00 - 10:30AM	Indirect spend analysis - essential cost reductions for every business <i>Facilitator: Ben Shute FCIPS, Managing Director, PURCHASING INDEX</i>
28-MAY	12.00 - 1.30PM	The top six issues in the WASTE management category 2020 <i>Facilitator: Mick Pearsall, Category Manager of WASTE, Supply Clusters</i>
29-MAY	12.00 - 1.30PM	Negotiating Online: A virtual Q&A on your negotiation questions with DR Matt Loymeyer <i>Facilitator: Dr Matt Lohmeyer, Managing Principal, Negotiation Partners</i>
3-JUN	12.00 - 1.30PM	The Top six pitfalls in managing CAPITAL contracts <i>Facilitator: Andrew Hogben, Group Procurement Manager, Mirvac</i>
4-JUN	9:00 - 10:30AM	The Contract Managers' online round-table <i>Facilitator: Each monthly session will be chaired online by either the IACCM regional CEO for ANZ, Bruce Everett, or one of the senior IACCM team.</i>
4-JUN	12.00 - 1.30PM	The new face of Marketing Procurement <i>Facilitator: Darren Wooley, Founder and CEO, Trinity P3</i>
9-JUN	1:00 - 2:30PM	SRM as a strategy for the immediate future ... and longer <i>Facilitator: Kate Nicholl Skattäng, MD, State of Flux</i>
10-JUN	12.00 - 1.30PM	The easy business case for contract management automation <i>Facilitator: Bruce Everett, Regional CEO Asia Pacific, IACCM</i>
12-JUN	12.00 - 1.30PM	LEGAL UPDATE: How is the changing law impacting procurement practices in Australia? <i>Facilitator: Joanne Oakey, Founder, Aspect Legal</i>
17-JUN	12.00 - 1.30PM	Supply chain management for procurement - everything you ever wanted to know but were afraid to ask <i>Facilitator: Simon Coates, Infosys-Portland</i>
18-JUN	12.00 - 1.30PM	Agile Procurement : What is it, How to do it? <i>Facilitator: Jonathan Dutton FCIPS</i>
23-JUN	12.00 - 1.30PM	Reverse Auctions - Why they're making a comeback and how best to use them <i>Facilitator: Ben Shute FCIPS, MD, Comprara</i>
15-JUL	1:30 - 2:30PM	The benefits to procurement from hiring polymaths <i>Facilitator: Sarah Blackie, Independent Management Consultant & Commercial Ninja specialising in procurement</i>